First Judicial District of Pennsylvania's ("FJD") Request for Proposal ("RFP")

For IVR System Provider Dated May 11, 2017 VENDOR'S QUESTIONS AND ANSWERS ("Q&A") <u>http://courts.phila.gov</u>

PLEASE BE ADVISED THAT THE DEADLINE FOR THE ABOVE REFERENCED RFP HAS BEEN EXTENDED TO JULY 31, 2017, BY 3:00 P.M.

EXCEPT THOSE MODIFICATIONS STATED HEREIN, ALL OTHER TERMS AND CONDITIONS OF THE **RFP** REMAIN IN FULL FORCE AND EFFECT.

- Q1. In the RFP on page 1, A. Scope of Task, you mention the ability to manage a minimum of 16 inbound and 8 outbound calls. What is the typical number of calls you receive over a day, week, month and year and what is the average duration of each call? Several hundred per day ranging from sixty to ninety seconds.
- *Q2. Do you have any volume estimates for this program?* Several hundred per day.
- Q3. What kind of database is being used (i.e. Oracle, Microsoft SQL Server/database, CRM system, SharePoint, SAP, etc.)? SQL database.
- *Q4. Were they built in-house?* Not all, but some.
- *Q5.* Is the FJD looking for a vendor-hosted solution? Or one that sits on premise at the FJD? Vendor Preference, we would want prices for both.
- Q6. Does the FJD currently accept payments against the database? If yes, who is the payment processing vendor? No we don't.
- *Q7. How many outbound campaigns?* Minimum of three to an unknown maximum variable.
- Q8. Can the FJD provide example of information that will be provided through the IVR (i.e. case information, court dates, warrant information, etc.)
 We can provide this information to the winner of the bid depending on what is asked for.

- Q9. What type of phone system/PBX do you have in place right now? Will the IVR system connect through the PBX? NEC 8300 & Yes.
- *Q10.* Are the current lines analog or digital (T1)? Mix of both.
- Q11. Do you have an IT team that can develop new call flows, or would we be responsible for developing new call flows upon request?
 At this juncture, it is anticipated to be a vendor responsibility however, the FJD would like alternative pricing for either scenario.
- Q12. Who is the existing line provider? Verizon.
- *Q13.* Will this IVR solution be replacing an existing IVR solution or multiple IVR systems? Multiple IVR systems.
- *Q14.* How does the existing IVR solution(s) connect to the/your telephone network? SIP.
- Q15. Do you have a preference as to how the new IVR solution connects to your telephone network (SIP/VOIP, Analog, PRI or T-1)? Yes OIT will have the ability to upgrade system to VOIP.
- Q16. Will you be providing the IVR servers (hardware/OS) and any other servers along with supporting them? Yes.
- *Q17.* If your telecom network supports SIP/VOIP then our software can run in a virtual server environment. Is that an option you can support and would want quoted? Yes, please provide the alternative pricing as an Addendum to your proposal.
- *Q18. Can you provide sample call flows for the inbound and outbound applications?* Not available at this time.
- Q19. Can you provide sample database file structures or the type of information the IVR will be accessing in order to perform the desired inbound and outbound functions? Not available at this time.
- **Q20.** Can you provide more detail on the Disaster recovery solution you want quoted? The FJD is looking for a load balanced redundant solution that can provide a hot backup should one of the system fails.
- Q21. Is this solicitation intended for 100% of the primary capacity in Backup solution implemented in an Active-Passive manner or is the FJD looking for 24 ports split over 2 IVR solutions operating in an Active-Active capacity leaving 50% capacity if one fails? Anticipating the best solution that provides complete redundancy, please provide pricing on both options.

- Q22. How many Voice minutes per month does the FJD plan to use in total for the inbound and outbound legs of this IVR system?
 5 Days / 4 per Hour.
- *Q23.* Is the First Judicial District interested in a hosted (cloud based) or premise based IVR system? Please provide pricing for both options.
- Q24. Please provide a brief description of the application. Include a description of what the application is trying to accomplish.
 - Receive calls and direct to correct department for information purposes Jury Duty etc.
 - Send out closing information via voice and text.
- Q25. If the caller needs to input data, such as an identification number, do they use numeric digits or alphabetic characters?

The present system requires numeric data input.

Q26. What type of methodology will be used to access the data? (stored procedure, com API, web service, etc.)

The FJD is seeking acceptable solutions. Please provide any/all alternative pricing for consideration.

- **Q27.** What is the structure of the data? (tables, fields, linkages, etc.). Tables.
- Q28. Please clarify the last sentence in Section E, 2, a, i. What exactly is required for a vendor to be authorized to do business in Pennsylvania?
 It is the vendor's responsibility to obtain and adhere to any/all requirements for a vendor to be authorized to do business in Pennsylvania.
- Q29. Also in Section E,2,f last sentence, if a vendor is not incorporated in State of Pennsylvania, must documentation be provided with a proposal establishing it is registered to conduct business in Pennsylvania, or if selected can this be provided by the vendor at the time of contract signing?

Documentation establishing that a vendor is registered to conduct business in Pennsylvania must be provided at the time of proposal submission.

Q30. Page 1 under Scope of Task- "the provider shall maintain and support the IVR system at all times so that it is operational and meeting the needs of the FJD". Please define "maintain and support"?

FJD wants a price for complete support 24/7 of the application solution, and a maintenance window that will be adhered to.

- *Q31. How are outbound calls made- By agents or automated?* Centrex lines for either.
- Q32. Page 1, #14- "Capacity for English & Spanish with ability to add additional languages" Please provide specifics. Do you have specific additional languages in mind at this point? We do not have additional languages in mind at this time, but the FJD reserves the right to request additional languages to be added at a future date.

- Q33. Page 1, #5, Clarification on "customized pre-recorded messages." Do you want to be able to record yourself or to have us record them for you? Both.
- Q34. Page 1, # 7, "Remotely Modify outbound recorded messages." Please Clarify in more detail Dial in, record a message, and add to call flow.
- Q35. Page 1, #13, please clarify "Provide Inbound Call Transfer" (i.e., specific agent or group of agents?)
 - 1) Operator Transfer
 - 2) Transfer to specific Agent
- *Q36. How many agents/ call centers?* Over twenty, please see Q35 above.
- Q37. Task #4 Can you provide the FJD vision for speech technologies that are required for day 1, and how you would like to adapt this technology for the future? Please see Q37.
- **Q38.** Task #5 Is the FJD looking for professionally pre-recorded messages? Yes.
- Q39. Task #6 Is the FJD looking for 'outbound blast' campaigns and if so, how many calls would be placed and for what duration? (Outbound blast campaigns is sometimes referred to a "predictive dialing", or "power dialing").

Currently the FJD does not utilized these capabilities, but it is possible that we may seek to utilize such features/functions in the future. If these features are included within your base software solution please note it and provide documentation for its max capabilities.

Q40. Task # 7 & 8 – Is the FJD looking for remote modification through a telephone interface (i.e. dial in, authenticate, select campaign, record new message etc.) or through a web site and upload recordings in this fashion?
The FID is looking to the vendor to provide best practice for modifications based on your.

The FJD is looking to the vendor to provide best practice for modifications based on your proposal. GUI based solutions is preferred.

- *Q41.* Task #15 Are any TDM (T1/ISDN) interface requirements for voice connections to the FJD Centrex PBX? No.
- Q42. Task #15 Are there any other integrations expected with the FJD Centrex PBX other than voice?

The FJD does not expect any other integrations at this time, but reserves the right to request additional integrations at a future date.

End